

**MERCY-USA FOR AID AND DEVELOPMENT, INC.**

**CONSOLIDATED FINANCIAL STATEMENTS**

**DECEMBER 31, 2023 AND 2022**

**AND**

**SINGLE AUDIT REPORT**

**DECEMBER 31, 2023**

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of  
Mercy-USA for Aid and Development, Inc.  
Plymouth, Michigan

### Report on the Audit of the Financial Statements

#### Opinion

We have audited the accompanying consolidated financial statements of Mercy-USA for Aid and Development, Inc (a nonprofit organization) (the Organization), which comprise the consolidated statements of financial position as of December 31, 2023 and 2022, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Organization as of December 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Organization's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and Government Auditing Standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

### **Supplementary Information**

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards, as required by Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, and other supplemental information as identified in the table of contents are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditures of federal awards and other supplemental information as identified in the table of contents are fairly stated, in all material respects, in relation to the financial statements as a whole.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated September 20, 2024, on our consideration of the Organization's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Organization's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Organization's internal control over financial reporting and compliance.



Detroit, Michigan  
September 20, 2024

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Consolidated Statements of Financial Position December 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and Cash Equivalents (Note 2)	\$ 5,702,995	\$ 7,640,293
Investments (Note 4)	10,130	10,588
Pledges & Grants Receivable, net (Note 6)	1,126,397	2,097,129
Advance to Subcontractor	11,951	-
Prepaid Insurance & Expenses	32,474	15,825
<b>Total Current Assets</b>	<u>6,883,947</u>	<u>9,763,835</u>
<b>Fixed Assets (Note 7)</b>		
Building, Vehicles, Furniture & Equipment	1,653,942	1,656,051
Less: Accumulated Depreciation	<u>(986,494)</u>	<u>(925,736)</u>
<b>Total Fixed Assets</b>	667,448	730,315
<b>Other Assets</b>		
Security Deposits	12,371	15,371
<b>Total Other Assets</b>	<u>12,371</u>	<u>15,371</u>
<b>Total Assets</b>	<u>\$ 7,563,766</u>	<u>\$ 10,509,521</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Current Liabilities</b>		
Accounts Payable	\$ 3,165,760	\$ 2,070,788
Refundable Advances (Note 1)	648,187	1,790,727
Tenant Security Deposit	8,325	8,325
Payroll Liabilities	12,921	21,689
Accrued Payroll & Taxes	1,893	2,721
<b>Total Current Liabilities</b>	<u>3,837,086</u>	<u>3,894,250</u>
<b>Net Assets</b>		
Without Donor Restrictions	1,618,010	4,659,653
With Donor Restrictions (Note 10)	<u>2,108,670</u>	<u>1,955,618</u>
<b>Total Net Assets</b>	<u>3,726,680</u>	<u>6,615,271</u>
<b>Total Liabilities and Net Assets</b>	<u>\$ 7,563,766</u>	<u>\$ 10,509,521</u>

*The accompanying notes are an integral part of these financial statements.*

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Consolidated Statements of Activities Years Ended December 31, 2023 and 2022

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>SUPPORT AND REVENUE</b>						
Contributions From Public	\$ 1,392,859	\$ 6,837,856	\$ 8,230,715	\$ 1,391,222	\$ 5,503,039	\$ 6,894,261
US Agency for International Development (USAID)	-	6,475,630	6,475,630	-	9,688,714	9,688,714
United Nation (UN) Grants	-	19,310,870	19,310,870	-	16,208,495	16,208,495
Global Fund to Fight AIDS, Tuberculosis & Malaria (GFATM) Grants	-	335,550	335,550	-	306,022	306,022
Contribution In-Kind - UN agencies	-	19,342,151	19,342,151	-	32,817,080	32,817,080
Rental Income	95,700	-	95,700	90,500	-	90,500
Dividend Income	52,765	-	52,765	19,998	-	19,998
Gain/Loss on Foreign Currency Fluctuation	203,295	-	203,295	430,103	-	430,103
Realized Gain/Loss	7,050	-	7,050	-	-	-
Gain/Loss on Sale of Equipment	14,097	-	14,097	-	-	-
<b>Net Assets Released From Restrictions:</b>						
Satisfaction of Service Restrictions (Note 10)	52,149,005	(52,149,005)	-	64,516,914	(64,516,914)	-
<b>Total Support and Revenue</b>	<b>53,914,771</b>	<b>153,052</b>	<b>54,067,823</b>	<b>66,448,737</b>	<b>6,436</b>	<b>66,455,173</b>
<b>EXPENSES</b>						
<b>Program Services:</b>						
Food, Shelter and Orphan Assistance	44,053,572	-	44,053,572	60,019,691	-	60,019,691
Health	9,564,300	-	9,564,300	4,291,070	-	4,291,070
Economic Vitalization	30,491	-	30,491	140,740	-	140,740
Education	280,777	-	280,777	208,051	-	208,051
<b>Total Program Services</b>	<b>53,929,140</b>	<b>-</b>	<b>53,929,140</b>	<b>64,659,552</b>	<b>-</b>	<b>64,659,552</b>
<b>Supporting Services:</b>						
Management and General	1,980,933	-	1,980,933	533,513	-	533,513
Fundraising	1,046,341	-	1,046,341	858,379	-	858,379
<b>Total Supporting Expenses</b>	<b>3,027,274</b>	<b>-</b>	<b>3,027,274</b>	<b>1,391,892</b>	<b>-</b>	<b>1,391,892</b>
<b>Total Expenses</b>	<b>56,956,414</b>	<b>-</b>	<b>56,956,414</b>	<b>66,051,444</b>	<b>-</b>	<b>66,051,444</b>
Change In Net Assets	(3,041,643)	153,052	(2,888,591)	397,293	6,436	403,729
Net Assets - Beginning of Year	4,659,653	1,955,618	6,615,271	4,262,360	1,949,182	6,211,542
<b>Net Assets - End of Year</b>	<b>\$ 1,618,010</b>	<b>\$ 2,108,670</b>	<b>\$ 3,726,680</b>	<b>\$ 4,659,653</b>	<b>\$ 1,955,618</b>	<b>\$ 6,615,271</b>

The accompanying notes are an integral part of these financial statements.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Consolidated Statements of Cash Flows Years Ended December 31, 2023 and 2022

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	<b>2023</b>	<b>2022</b>
Change in Net Assets	\$ (2,888,591)	\$ 403,729
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by (Used in) Operations:		
Depreciation	95,612	112,077
Uncollectible Accounts Receivable	1,390,594	63,271
Unrealized Loss on Investments	86	9,359
<b>Change in:</b>		
Prepaid Insurance and Expenses	(16,649)	1,582
Pledges and Grants Receivable	(419,862)	(1,000,421)
Advance to Subcontractors	(11,951)	-
Accounts Payable	1,094,972	744,010
Refundable Advances	(1,142,540)	(878,459)
Security Deposits	3,000	9,000
Accrued Payroll and Taxes	(9,596)	13,657
Tenant Security Deposits	-	875
Advance Rent	-	(5,750)
<b>Net Cash Provided by (Used in) Operating Activities</b>	<b>(1,904,925)</b>	<b>(527,070)</b>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Purchase of Investments	(54,066)	(19,947)
Proceeds from Sale of Investments	54,438	-
Purchase of Fixed Assets	(32,745)	(74,532)
<b>Net Cash Provided by (Used in) Investing Activities</b>	<b>(32,373)</b>	<b>(94,479)</b>
Change in Cash and Cash Equivalents	(1,937,298)	(621,549)
Cash and Cash Equivalents - Beginning of Year	7,640,293	8,261,842
<b>Cash and Cash Equivalents - End of Year</b>	<b>\$ 5,702,995</b>	<b>\$ 7,640,293</b>

*The accompanying notes are an integral part of these financial statements.*



# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Statement of Consolidated Functional Expenses Year Ended December 31, 2023 (With Combined Comparative Totals for 2022)

Expenditures	Program Services				Total Program Services	Management & General	Fundraising	Total Expenditures	2022 Total Expenditures
	Food, Shelter & Orphan Assistance	Health	Economic Vitalization	Education					
Grants	\$ 181,376	\$ 600,000	\$ -	\$ 24,864	\$ 806,240	\$ -	\$ -	\$ 806,240	\$ 353,017
Salaries & Wages	7,055,710	3,033,625	20,936	61,738	10,172,009	233,098	2,527	10,407,634	8,450,676
Employee Benefits	351,337	155,383	-	51,759	558,479	140,179	-	698,658	701,548
Advertising & Promotion	-	-	-	-	-	-	629,195	629,195	538,279
Transportation Expenses	1,281,163	455,167	1,448	2,114	1,739,892	491	-	1,740,383	1,488,241
Commercial Insurance	4,830	-	443	-	5,273	2,225	-	7,498	9,739
Conference, Meeting & Seminars	6,264	-	-	58	6,322	948	5,200	12,470	3,255
Consultants & Other Professional Services	225,386	44,204	3,217	6,212	279,019	-	124,568	403,587	379,552
Dues, Subscriptions, Fees, etc.	3,533	11,589	-	-	15,122	16,542	386	32,050	17,274
Legal	18,642	8,634	-	-	27,276	14,260	-	41,536	34,098
Accounting	37,681	5,148	-	217	43,046	7,801	-	50,847	50,750
Occupancy & Warehousing	451,736	215,213	129	14,307	681,385	19,364	3,150	703,899	514,810
Postage & Shipping, etc.	6,261	153	401	-	6,815	8,147	-	14,962	6,711
Printing & Copying	6,942	7,710	10	89	14,751	15,673	4,372	34,796	25,067
Program Materials	32,229,163	4,247,552	39	55,237	36,531,991	-	-	36,531,991	50,296,664
Telephone	37,951	20,714	140	1,598	60,403	2,565	-	62,968	58,734
Travel	204,967	106,813	2,042	520	314,342	20,992	18,571	353,905	351,959
Bank Charges/Currency Adjustment	319,338	41,003	4	6,796	367,141	6,746	258,372	632,259	366,547
Office Supplies and Equipment	150,044	107,803	371	1,884	260,102	12,213	-	272,315	313,560
Payroll Taxes	227,963	4,057	-	7,292	239,312	29,153	-	268,465	390,072
Uncollectible Accounts Receivables	-	-	-	-	-	1,390,594	-	1,390,594	63,271
Unrealized Gain/Loss	-	-	-	-	-	86	-	86	9,359
Indirect cost	1,245,749	471,312	1,311	46,092	1,764,464	-	-	1,764,464	1,516,184
Depreciation	7,536	28,220	-	-	35,756	59,856	-	95,612	112,077
<b>Total</b>	<b>\$ 44,053,572</b>	<b>\$ 9,564,300</b>	<b>\$ 30,491</b>	<b>\$ 280,777</b>	<b>\$ 53,929,140</b>	<b>\$ 1,980,933</b>	<b>\$ 1,046,341</b>	<b>\$ 56,956,414</b>	<b>\$ 66,051,444</b>

The accompanying notes are an integral part of these financial statements.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements  
December 31, 2023 and 2022

## 1) NATURE OF ACTIVITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Nature of Activity

Mercy-USA for Aid & Development, Inc. (the Organization) is a nonprofit organization exempt from federal income taxes under Section 501(c) (3) of the Internal Revenue Code. It was incorporated in the State of Michigan on September 23, 1988. The Organization is also licensed by the States of Michigan, Illinois, and New Jersey to solicit public funds. Mercy-USA is involved in the relief and development for individuals and communities providing economic vitalization, health care, food and shelter and education mainly in Somalia, Syria, Kenya, Bosnia, Indonesia, Lebanon and Albania and also in the United States and other countries around the world with the help of the United States Agency for International Development (USAID), Global Fund to Fight AIDS, Tuberculosis and Malaria (GFATM), United Nations Children Fund (UNICEF), World Food Program (WFP), United Nations Office for Coordination of Humanitarian Affairs (OCHA) and other United Nations grants as well as through public contributions.

### Basis of Accounting

The consolidated financial statements of Mercy-USA for Aid & Development, Inc. have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America.

The consolidated financial statements include the amounts of the Organization and its various overseas locations. All significant inter-branch transactions and accounts are eliminated. Consolidated branches include:

- Albania
- Bosnia
- Indonesia
- Kenya, Somalia
- Lebanon
- Turkey
- Canada

### Translation of Currencies

Financial statements in currencies other than United States dollars are revalued for accounting as per FASB Accounting Standards Codification Topic 830, *Foreign Currency Matters*. The adjustments for currency exchange rates are included in the net income for those transactions that impact cash flow and are excluded for those that do not.

### Basis of Presentation

The consolidated financial statements of the Organization have been prepared on the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 1) NATURE OF ACTIVITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Basis of Presentation (Continued)

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Organization. From time to time, the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion. The Organization did not have board designated net assets as of December 31, 2023, or 2022, respectively.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resources was restricted has been fulfilled, or both.

### Financial Instruments

The carrying value of cash and cash equivalents, restricted cash, accounts receivable, pledges receivable, accounts payable and accrued liabilities, are stated at carrying cost at December 31, 2023 and 2022, which approximates fair value due to the relatively short maturity of these instruments.

### Income Taxes

The Organization is organized as a nonprofit corporation and is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code. The Organization follows the guidance of ASC-740-10, Accounting for Uncertainty in Income Taxes. The Organization recognizes the tax (benefit) expense from uncertain tax positions only if it is more likely than not that the tax positions will be sustained on examination by the tax authorities. The Organization had no uncertain tax positions at December 31, 2023 or 2022. The Organization files an exempt organization return with the Internal Revenue Service (IRS). The Organization had no taxable unrelated business income for the years ended December 31, 2023 and 2022. Accordingly, a provision for income taxes has not been established in the accompanying financial statements. The Organization's federal tax returns for the prior three years remain subject to examination by the Internal Revenue Service.

### Functional Allocation of Expenses

The cost of providing the various programs and other activities has been summarized on a program basis in the statement of activities. Costs are allocated between fund raising, management and general and the appropriate program based on evaluations of the related benefits. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide the overall support and direction of the Organization.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 1) NATURE OF ACTIVITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Cash and Cash Equivalents

Cash includes cash on hand and cash in checking and savings accounts. For financial statement purposes, The Organization considers all highly liquid debt instruments purchased with maturity of three months or less to be cash equivalents. Cash equivalents are carried at cost, which approximates market value.

### Fixed Assets

Fixed assets are stated at cost if purchased or, at fair market value when received as contributions. Depreciation is recorded on a straight-line basis over the estimated useful life of the assets. Costs of normal repair and maintenance that do not add to the value or materially extend asset life are not capitalized. Assets with an individual cost over \$5,000 and a useful life in excess of one year are capitalized.

### Advertising

The Organization expenses advertising costs as incurred. Advertising expense was \$629,195 and \$538,279 for the years ending December 31, 2023 and 2022, respectively.

### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. This will affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

### Revenue Recognition

*Contributions* - Contribution revenue is accounted for under FASB Accounting Standards Update ("ASU") 2018-08, *Not-for-Profit Entities (Topic 958), Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made* (ASU 2018-08). Contributions, including unconditional promises to give, are recognized in the period received. Contributions received are considered to be available for use unless specifically restricted by the donor. Amounts received that are designated for a future period or are restricted by the donor for specific purposes are reported as contributions with donor restrictions. These contributions also increase net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities and changes in net assets as net assets released from restrictions.

Contributions are reported at fair value, which is net of estimated uncollectible amounts. The Organization uses the allowance method to determine uncollectible, unconditional pledges receivable. The allowance is based on experience as well as management's analysis of specific pledges made, including such factors as prior collection history, type of contribution, and nature of fundraising activity. The total allowance for uncollectible grant receivables at December 31, 2023 and 2022 was \$1,390,594 and \$0, respectively.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 1) NATURE OF ACTIVITY AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Revenue Recognition (Continued)

Conditional promises to give, including those received under multi-year grant agreements are recognized only when the conditions on which they depend are substantially met and the promises become unconditional. A promise is considered conditional only if the donor has stipulated one or more barriers that must be overcome before the Organization is entitled to the assets transferred or promised, and there also exists a right of return to the donor of any assets transferred or a right of release of the donor's obligation to honor the promise.

*Grant Revenue* - Under ASU 2018-08, these arrangements constitute contributions since the customer does not receive commensurate value for the consideration received by the Organization; rather, the purpose of an arrangement is for the benefit of the general public. Therefore, Organization management concluded that the agreements are conditional due to rights of return/ release and barriers to entitlement to funds. Revenue is recognized when the condition is satisfied. Because the nature of conditions is either based on incurring qualifying expenses or satisfying a milestone or other deliverable, the pattern of revenue recognition remained consistent with previous years. Under ASU 2018-08, a refundable advance is recorded when the Organization receives assets (i.e., cash) in advance of the satisfaction of the conditions within these arrangements.

*Contributed Services* - Contributed services are recognized as revenue if the services received create or enhance nonfinancial assets, require specialized skills provided by individuals possessing those skills and typically need to be purchased if not provided by donation. Contributed services are recorded at the fair market value of the services provided. There were no contributed services for the years ended December 31, 2023, and 2022.

*Refundable Advances* - On December 31, 2023, and 2022, the Organization had refundable advances on grants and contracts for sponsored projects of \$648,187 and \$1,790,727, respectively. These balances are recognized as liabilities and will be recognized as revenue as the projects progress and conditions are met, generally as expenses are incurred.

### Prepaid Expenses

Prepaid expenses primarily represent cash payments made in advance of when the related expenditures are recognized for financial statement purposes.

### Fair Value Measurements

The Organization uses fair value measurements in the preparation of its financial statements, which utilize various inputs, including those that can be readily observable, corroborated, or are generally unobservable. The Organization utilizes market-based data and valuation techniques that maximize the use of observable inputs and minimize the use of unobservable inputs. Additionally, the Organization applies assumptions that market participants would use in pricing an asset or liability, including assumptions about risk.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 1) NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Fair Value Measurements (Continued)

ASC 820 establishes a framework for measuring fair value, which includes a hierarchy based on the quality of inputs used to measure fair value, and provides specific disclosure requirements based on the hierarchy, ASC 820 requires the categorization of financial assets and liabilities, based on the inputs to valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets and liabilities and the lowest priority to unobservable inputs.

The various levels of the ASC 820 fair value hierarchy are described as follows:

- **Level 1** – Financial assets and liabilities whose values are based on unadjusted quoted market prices for identical assets and liabilities in an active market that the Organization has the ability to access.
- **Level 2** – Financial assets and liabilities whose values are based on quoted prices in markets that are not active or model inputs that are observable for substantially the full term of the asset or liability.
- **Level 3** – Financial assets and liabilities whose values are based on prices or valuation techniques that require inputs that are both unobservable and significant to the overall fair value measurement.

ASC 820 requires the use of observable market data, when available, in making fair value measurements. When inputs used to measure fair value fall within different levels of the hierarchy, the level within which the fair value measurement falls is categorized.

Following is the description of the valuation methodologies used for assets measured at fair value:

Equities: These investments are common stocks. These are listed on the stock exchange and are valued at their quoted market prices held at year end.

### Accounting Pronouncement Adopted in Fiscal Year 2023

During June 2016, FASB issued AS No. 2016-13, *Measurement of Credit Losses on Financial Instruments*. ASU No. 2016-13 requires financial assets measured at amortized cost to be presented at the net amount expected to be collected, through an allowance for credit losses that is deducted from the amortized cost basis. The measurement of expected credit losses is based on relevant information about past events, including historical experience, current conditions and reasonable and supportable forecasts that affect the collectability of the reported amount. FASB has issued subsequent standards to clarify and correct errors in or improve this guidance. ASU No. 2016-13 (as amended) is effective for annual periods and interim periods within those annual periods beginning after December 15, 2023 (2023). The standard is required to be applied using the modified retrospective approach with a cumulative effect adjustment to net assets if any, upon adoption. There was no impact on the Organization's financial statements during the year ended December 31, 2023 and 2022.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)

December 31, 2023 and 2022

## 1) NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### Accounting Pronouncement Adopted in Fiscal Year 2022

The Organization adopted the Financial Accounting Standards Board (FASB) ASU No. 2016-02, Leases. The effects on the results of operations are not considered to be significant, as recognition and measurement of expenses and cash flows for leases are substantially the same under the new standard.

## 2) CASH AND CASH EQUIVALENTS

The total cash held by the Organization in the bank accounts (excluding outstanding checks and deposit in transit) totaled \$5,662,792 and \$7,493,195 of which \$5,036,495 and \$6,743,195 is not insured through federal depository insurance in fiscal years 2023 and 2022, respectively.

## 3) PROGRAM AND SUPPORTING SERVICES

Mercy-USA for Aid & Development, Inc.'s program and supporting services are as follows:

### **Program Services**

#### Food and Shelter

The provision of all types of food and shelter, winterization materials, and necessary household and personal items.

#### Orphan Assistance

The orphan assistance includes specific projects or other assistance for orphans around the world.

#### Health Services

The improvement of individual and community health through education, immunization nutrition support, safe water, hygiene, sanitation and other preventive measures. It also includes the operation or funding of clinics, hospitals, and other health care institutions; improvement, rehabilitation and renovation of the existing health care infrastructure; and the provision of medicines, medical supplies and medical equipment to health care facilities.

#### Economic Vitalization

The provision of ways for needy individuals and their communities to sustain themselves and to improve their quality of life; and assistance in reviving the economies of communities devastated by natural and man-made disasters.

#### Education

The improvement of attendance and academic performance, especially among girls, through daily school lunch programs. It also includes construction of school buildings, as well as repairs and renovations to existing schools. Additionally, the provision of vocational and technical training especially to orphans and other vulnerable children and youth.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 3) PROGRAM AND SUPPORTING SERVICES (Continued)

### Management and General

Includes the services necessary to maintain an adequate working environment, provide proper administrative support for the Organization's programs, and manage the financial and budgeting responsibilities of the Organization.

### Fundraising

Provides the structure necessary to encourage and secure support from individuals and organizations.

## 4) INVESTMENTS

Investments consist of mutual funds and equities and are carried at fair value at December 31, 2023 and 2022. The investments are considered Level 1.

	Fair Value Measurements			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)	
Cash and Cash Equivalents	\$ 119	\$ -	\$ -	\$ 119
Equity	10,011	-	-	10,011
Total	\$ 10,130	\$ -	\$ -	\$ 10,130

	Fair Value Measurements			Total
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Other Unobservable Inputs (Level 3)	
Cash and Cash Equivalents	\$ 118	\$ -	\$ -	\$ 118
Equity	10,470	-	-	10,470
Total	\$ 10,588	\$ -	\$ -	\$ 10,588

## 5) CONTRIBUTIONS IN-KIND

These consist of food, medicines and medical supplies etc., provided by UNICEF and World Food Program for distribution to needy people. The amounts recognized in the statements of activities are based on fair value of the goods received at the time of donation. The Organization received \$19,342,151 and \$32,817,080 in fiscal years 2023 and 2022, respectively.



# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Notes to Consolidated Financial Statements (Continued) December 31, 2023 and 2022

### 6) PLEDGES AND GRANTS RECEIVABLE

Accounts receivable consist of Somalia, Lebanon and Syria grant funding receivable from the United Nations Grant agencies. Details of Accounts Receivable as of December 31, 2023 and 2022 are as follows:

	<u>2023</u>	<u>2022</u>
Grants Receivable	\$ 2,339,039	\$ 1,997,343
Pledges Receivable	177,952	99,786
	<u>2,516,991</u>	<u>2,097,129</u>
less: Allowance for Uncollectibles	<u>(1,390,594)</u>	-
Pledges and Grants Receivable, net	<u>\$ 1,126,397</u>	<u>\$ 2,097,129</u>

### 7) FIXED ASSETS

Fixed assets are comprised of the following:

	<u>Balance January 1, 2023</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance December 31, 2023</u>
<b>Fixed Assets</b>				
Building	\$ 1,121,853	\$ -	\$ -	\$ 1,121,853
Office Equipment	214,653	5,490	(9,675)	210,468
Office Furniture	11,467	-	-	11,467
Audio Visual Equipment	7,225	-	(2,000)	5,225
Automobiles	291,945	27,255	(22,729)	296,471
Others	8,908	-	(450)	8,458
<b>TOTAL</b>	<u>1,656,051</u>	<u>32,745</u>	<u>(34,854)</u>	<u>1,653,942</u>
Less Accumulated Depreciation	<u>(925,736)</u>	<u>(95,612)</u>	<u>34,854</u>	<u>(986,494)</u>
<b>Net Fixed Assets</b>	<u>\$ 730,315</u>	<u>\$ (62,867)</u>	<u>\$ -</u>	<u>\$ 667,448</u>
	<u>Balance January 1, 2022</u>	<u>Additions</u>	<u>Deletions</u>	<u>Balance December 31, 2022</u>
<b>Fixed Assets</b>				
Building	\$ 1,121,853	\$ -	\$ -	\$ 1,121,853
Office Equipment	198,021	17,132	(500)	214,653
Office Furniture	11,467	-	-	11,467
Audio Visual Equipment	7,225	-	-	7,225
Automobiles	235,889	57,400	(1,344)	291,945
Others	8,908	-	-	8,908
<b>TOTAL</b>	<u>1,583,363</u>	<u>74,532</u>	<u>(1,844)</u>	<u>1,656,051</u>
Less Accumulated Depreciation	<u>(815,503)</u>	<u>(112,077)</u>	<u>1,844</u>	<u>(925,736)</u>
<b>Net Fixed Assets</b>	<u>\$ 767,860</u>	<u>\$ (37,545)</u>	<u>\$ -</u>	<u>\$ 730,315</u>

Depreciation expense was \$95,612 and \$112,077 for the year ended December 31, 2023 and 2022, respectively.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 8) PENSION PLAN

The Organization started a 401(k)-pension plan on January 1, 2000 for all employees in the headquarters in the USA, who have attained the age of 20 ½ years. Employees may join the plan on January 1 or July 1 that coincides with or follows the date of employment after the completion of one year of service. The employer provides a 100% match on eligible employee contributions to the plan up to a maximum allowable by the plan. The Organization contributed \$110,582 and \$84,158 in fiscal years 2023 and 2022, respectively, to the plan.

## 9) RELATED PARTY TRANSACTIONS

The Organization partners with Mercy-USA for Aid & Development, (Canada) towards providing relief and development activities. For the years ended December 31, 2023 and 2022 the Organization collected \$25,921 and \$72,190 respectively, on behalf of Mercy-USA for Aid & Development, (Canada) and received \$104,687 and \$84,495 respectively, from Mercy-USA for Aid & Development, (Canada). As at December 31, 2023 and 2022, an amount of \$3,566 and \$338 respectively, was payable to Mercy-USA for Aid and Development, (Canada) and no amount was receivable from them.

## 10) DONOR RESTRICTED NET ASSETS

Net assets were released from donor restrictions by incurring expenses satisfying the purpose specified by donors as follows:

Purpose restriction accomplished:

	<u>2023</u>	<u>2022</u>
Albania Programs	\$ 108,904	\$ 103,784
Bosnia Programs	162,017	92,300
Indonesia Programs	2,775	50,114
Lebanon Programs	2,054,403	2,401,670
Somalia & Kenya Programs	16,351,063	13,415,040
Syria Programs	31,957,724	47,700,029
United States Programs	25,609	212,158
Gaza Programs	661,563	67,925
Rohingya Refugees Program	206,124	82,065
Pakistan	26,112	185,402
Yemen	135,947	165,229
Bangladesh	6,508	41,198
Turkey	450,256	-
<b>Total Restrictions Released</b>	<u>\$ 52,149,005</u>	<u>\$ 64,516,914</u>

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 10) DONOR RESTRICTED NET ASSETS (Continued)

The details of the donor restricted net assets are as below:

	<u>2023</u>	<u>2022</u>
Albania	\$ 13,416	\$ 8,743
Bosnia	13,639	12,541
Lebanon	202,949	69,834
Syria	-	179,791
Gaza	559,936	342,950
Rohingya Refugees	129,801	257,390
Pakistan	365,287	366,874
Yemen	808,649	702,727
Bangladesh	12,316	12,091
Other	2,677	2,677
<b>Total</b>	<u>\$ 2,108,670</u>	<u>\$ 1,955,618</u>

## 11) LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The Organization's working capital and cash flows have variations during the year attributable to the timing of grants and contribution receipts. Monthly cash outflows vary each year based on the specific requirements of the events and programs that year.

The following reflects the Organization's financial assets as of the balance sheet date, reduced by the amounts not available for general use within one year of the balance sheet date because of contractual or donor-imposed restrictions.

	<u>2023</u>	<u>2022</u>
Current Assets, at Year End	\$ 6,883,947	\$ 9,763,835
Less:		
Prepaid Insurance Expenses	(32,474)	(15,825)
Assets with Donor Restrictions	<u>(2,108,670)</u>	<u>(1,955,618)</u>
Financial assets available within one year to meet needs for general expenditures within one year	<u>\$ 4,742,803</u>	<u>\$ 7,792,392</u>

## 12) CONTINGENCY

The Organization is the recipient of several grants. The expenditures for each program are subject to audit by appropriate agencies. Any disallowed claims, including amounts already collected, may constitute a liability. The amount, if any, of expenditures which may be disallowed by the grantor cannot be determined at this time although the Organization expects such amounts, if any to be immaterial.

One of the funding agencies has notified the Organization about an ongoing investigation into allegations of specific improper conduct. The Organization is vigorously contesting these claims of wrongdoing.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Notes to Consolidated Financial Statements (Continued)  
December 31, 2023 and 2022

## 13) RENTAL INCOME

Leases prior to January 1, 2022 were accounted for under FASB's Topic 840. The leases were classified as operating leases under Topic 840. Rental income and other lease activity was recognized substantially the same as under Topic 842.

Effective January 1, 2022, the Organization adopted ASU No. 2016-02, *Leases (Topic 842)* and all related amendments. The Organization's accounting for leases resulted in making significant assumptions and judgments in applying the requirements of Topic 842. In particular, the Organization applied assumptions in the evaluation of whether certain tenants are likely to exercise extension or renewal options, determined whether the collectability of lease payments is probable, based on factors such as tenant creditworthiness, economic conditions and the Organization's historical experience with tenants. For any operating leases for which collectability is not deemed probable, the Organization recognizes an adjustment as a reduction to lease revenue and, subsequently, lease revenue is recognized only to the extent lease payments are received. There were no operating leases for which the Organization deemed collectability not probable.

The Organization's rental operations consist primarily of leases of facilities which are classified as operating leases. These leases are typically for terms ranging from 1 day to 5 years.

Rental income is recognized on a straight-line basis over the applicable noncancellable lease term. Straight-line rent receivable represents the difference between rental revenue recognized on a straight-line basis and cash received under the applicable lease provisions. Rental payments and other supplemental income payments received in advance are deferred and recognized in the period in which services are provided.

The table below summarized the Organization's future undiscounted cash flows to be received for years ending December 31:

<u>Years Ending December 31,</u>	<u>Amount</u>
2024	\$ 95,700
2025	96,400
2026	92,900
2027	65,750
<b>Total Lease Payments to be Received</b>	<b><u><u>\$ 350,750</u></u></b>

## 14) SUBSEQUENT EVENTS

The Organization has evaluated events through September 20, 2024, the date that the accompanying financial statements were available to be issued. No significant subsequent event was noted that required adjustment or disclosure in the financial statements except as noted below.

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Schedule of Expenditures of Federal Awards Year Ended December 31, 2023

<u>Federal/Pass Through Grantor Program Title</u>	<u>Federal Assistance Listing Number</u>	<u>Grant Identifying Number</u>	<u>Award Amount</u>	<u>Provided to Subrecipients</u>	<u>Total Federal Expenditures</u>
<b>U.S. Agency for International Development (USAID)</b> Provision of Integrated Food Assistance, ERMS and Nutrition in NW Syria	98.001	720BHA22GR00138	<u>\$ 6,475,630</u>	<u>\$ -</u>	<u>\$ 6,475,630</u>
<b>Total Federal Financial Assistance</b>			<u>\$ 6,475,630</u>	<u>\$ -</u>	<u>\$ 6,475,630</u>

See Notes to Schedule of Expenditures of Federal Awards.

# **MERCY-USA FOR AID AND DEVELOPMENT, INC.**

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## **Notes to Schedule of Expenditures of Federal Awards December 31, 2023**

### **1) BASIS OF PRESENTATION**

The accompanying schedule of expenditures of federal awards presents the activity of federal award programs of Mercy-USA for Aid & Development, Inc. (the Organization) for the year ended December 31, 2023. The information in this schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance). Because the schedule presents only a selected portion of the operations of the Organization, it is not intended to and does not present the financial position, changes in net assets or cash flows of the Organization.

### **2) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Expenditures reported on the schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowed or are limited as to reimbursement.

### **3) EXPENDITURE REPORTS**

Management has reconciled the expenditures reported in the Schedule of Expenditures of Federal Awards to those amounts reported in the annual or final cost reports.

### **4) INDIRECT COST RATE**

The Organization has elected not to use the 10 percent de minimis indirect cost rate allowed under the Uniform Guidance.

### **5) SUBSEQUENT EVENTS**

All subsequent events related to the major programs were evaluated through September 20, 2024, the date the accompanying reports were available to be issued. No significant event was noted that required adjustment or disclosure in the accompanying reports.



# *Alan C. Young & Associates, P.C.*

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## **INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of  
Mercy-USA for Aid & Development, Inc.  
Plymouth, Michigan

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Mercy-USA for Aid & Development, Inc. (a nonprofit organization) (the Organization), which comprise the consolidated statement of financial position as of December 31, 2023, and the related statements of activities, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated September 20, 2024.

### **Report on Internal Control over Financial Reporting**

In planning and performing our audit of the consolidated financial statements, we considered the Organization's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we do not express an opinion on the effectiveness of the Organization's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

**Independent Auditor's Report On Internal Control  
Over Financial Reporting And On Compliance  
And Other Matters Based On An Audit Of Financial  
Statements Performed In Accordance With  
Government Auditing Standards  
(Continued)**

**Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Organization's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Detroit, Michigan  
September 20, 2024





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## **INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE**

To the Board of Directors of  
Mercy-USA for Aid & Development, Inc.  
Plymouth, Michigan

### **Report on Compliance for Each Major Federal Program**

#### ***Opinion on Each Major Federal Program***

We have audited Mercy-USA for Aid & Development, Inc's, (the Organization) compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the Organization's major federal programs for the year ended December 31, 2023. The Organization's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, the Organization complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2023.

#### ***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of the Organization's compliance with the compliance requirements referred to above.

#### ***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Organization's federal programs.

**Independent Auditor's Report on Compliance  
for Each Major Program and on  
Internal Control Over Compliance  
Required by Uniform Guidance  
(Continued)**

***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Organization's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Organization's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Organization's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Organization's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

**Independent Auditor's Report on Compliance  
for Each Major Program and on  
Internal Control Over Compliance  
Required by Uniform Guidance  
(Continued)**

**Report on Internal Control over Compliance**

*A deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.



Detroit, Michigan  
September 20, 2024

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

Schedule of Findings and Questioned Costs  
Year Ended December 31, 2023

## SECTION 1 – SUMMARY OF AUDITOR’S RESULTS

### Financial Statements

Type of Auditor's Report Issued: Unmodified

Internal Control over Financial Reporting:

- Material Weakness(es) Identified?  Yes  No
- Significant Deficiency(ies) Identified  Yes  None Reported
- Noncompliance Material to Financial Statements Noted?  Yes  No

### Federal Awards

Internal Control over Major Program(s):

- Material Weakness(es) Identified?  Yes  No
- Significant Deficiency(ies) Identified  Yes  None Reported

Type of auditor's report issued on compliance for major program(s): Unmodified

Any audit findings disclosed that are required to be reported in accordance with 2CFR 200.516(a)  Yes  No

### Identification of Major Program(s):

<u>CFDA Number(s)</u>	<u>Name of Federal Program or Cluster</u>
98.001	U.S. Agency for International Development (USAID) Emergency Food Security Program in Syria

Dollar Threshold used to Distinguish Between Type A and Type B programs: \$750,000

Auditee Qualified as Low-Risk Auditee?  Yes  No

# **MERCY-USA FOR AID AND DEVELOPMENT, INC.**

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Schedule of Findings and Questioned Costs (Continued)  
Year Ended December 31, 2023

## **SECTION II – FINANCIAL STATEMENT AUDIT FINDINGS**

No Financial Audit Findings.

## **SECTION III – FEDERAL PROGRAM AUDIT FINDINGS**

No Federal Program Audit Findings.

# **MERCY-USA FOR AID AND DEVELOPMENT, INC.**

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Status of Prior Year Findings  
Year Ended December 31, 2023

## **SECTION II - FINANCIAL STATEMENT AUDIT FINDINGS**

None

## **SECTION III - FEDERAL PROGRAM AUDIT FINDINGS**

None

## **OTHER SUPPLEMENTAL INFORMATION**

# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Supplemental Statement of Revenues and Program Expenses Year Ended December 31, 2023 (With Combined Comparative Totals for 2022)

	ALBANIA	BOSNIA	INDONESIA	LEBANON <sup>1</sup>	SOMALIA & KENYA & ETHIOPIA	SYRIA	USA	GAZA	ROHINGYA REFUGEES	PAKISTAN	Bangladesh	YEMEN	Turkey	NOT DESIGNATED	TOTAL	TOTAL 2022
<b>REVENUES</b>																
Contributions from Public:																
General	\$ 9,077	\$ 18,245	\$ 2,775	\$ 31,750	\$ 292,759	\$ 912,254	\$ 10,609	\$ 878,550	\$ 78,535	\$ 24,525	\$ 6,733	\$ 241,869	\$ -	\$ 1,392,859	\$ 3,900,540	\$ 4,319,899
Food Aid	17,500	17,500	-	87,108	191,496	122,000	15,000	-	-	-	-	-	-	-	450,604	400,369
Orphan Fund	5,000	3,030	-	-	-	-	-	-	-	-	-	-	-	-	8,030	24,250
Education	2,000	12,340	-	-	-	-	-	-	-	-	-	-	-	-	14,340	10,246
Zakat	80,000	112,000	-	400,000	1,300,000	340,001	-	-	-	-	-	-	-	-	2,232,001	2,129,381
COVID-19	-	-	-	-	50	-	-	-	-	-	-	-	-	-	50	1,527
Health and Nutrition	-	-	-	-	4,237	6,000	-	-	-	-	-	-	-	-	10,237	8,589
Earthquake	-	-	-	-	-	1,164,657	-	-	-	-	-	-	450,256	-	1,614,913	-
US Government Grants																
US Agency for International Development (USAID)	-	-	-	-	-	6,475,630	-	-	-	-	-	-	-	-	6,475,630	9,688,714
United Nations (UN) Grants	-	-	-	1,668,660	5,351,280	12,290,930	-	-	-	-	-	-	-	-	19,310,870	16,208,495
Global Fund to Fight AIDS, Tuberculosis & Malaria (GFATM) Grants	-	-	-	-	335,550	-	-	-	-	-	-	-	-	-	335,550	306,022
Gifts In Kind - UN Agencies	-	-	-	-	8,875,690	10,466,461	-	-	-	-	-	-	-	-	19,342,151	32,817,080
Rental Income	-	-	-	-	-	-	-	-	-	-	-	-	-	95,700	95,700	90,500
Dividend Income	-	-	-	-	-	-	-	-	-	-	-	-	-	52,765	52,765	19,998
Gain/Loss on Foreign Currency Fluctuation	-	-	-	-	-	-	-	-	-	-	-	-	-	203,295	203,295	430,103
Realized Gain/Loss	-	-	-	-	-	-	-	-	-	-	-	-	-	7,050	7,050	-
Gain/Loss on Sale of Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-	14,097	14,097	-
<b>Total Revenues</b>	<b>\$ 113,577</b>	<b>\$ 163,115</b>	<b>\$ 2,775</b>	<b>\$ 2,187,518</b>	<b>\$ 16,351,062</b>	<b>\$ 31,777,933</b>	<b>\$ 25,609</b>	<b>\$ 878,550</b>	<b>\$ 78,535</b>	<b>\$ 24,525</b>	<b>\$ 6,733</b>	<b>\$ 241,869</b>	<b>\$450,256</b>	<b>\$ 1,765,766</b>	<b>\$ 54,067,823</b>	<b>\$66,455,173</b>
<b>EXPENDITURES</b>																
<b>Program Services:</b>																
Food, Shelter & Orphan Assistance	\$ 23,449	\$ 43,522	\$ 1,543	\$ 572,922	\$ 14,268,014	\$ 28,233,616	\$ 81,560	\$ 3,999	\$ 206,124	\$ 26,112	\$ 6,508	\$ 135,947	\$450,256	\$ -	\$ 44,053,572	\$60,019,691
Economic Vitalization	3,975	1,543	24,973	-	-	-	-	-	-	-	-	-	-	-	30,491	140,740
Health	-	-	-	1,481,481	2,090,519	5,392,300	-	600,000	-	-	-	-	-	-	9,564,300	4,291,070
Education	81,480	116,952	-	-	-	-	24,781	57,564	-	-	-	-	-	-	280,777	208,051
<b>Total Program Services</b>	<b>\$ 108,904</b>	<b>\$ 162,017</b>	<b>\$ 26,516</b>	<b>\$ 2,054,403</b>	<b>\$ 16,358,533</b>	<b>\$ 33,625,916</b>	<b>\$ 106,341</b>	<b>\$ 661,563</b>	<b>\$ 206,124</b>	<b>\$ 26,112</b>	<b>\$ 6,508</b>	<b>\$ 135,947</b>	<b>\$450,256</b>	<b>\$ -</b>	<b>\$ 53,929,140</b>	<b>\$64,659,552</b>

<sup>1</sup> Includes Palestinian refugees in Lebanon.



# MERCY-USA FOR AID AND DEVELOPMENT, INC.

## Indirect Cost Allocation Year Ended December 31, 2023

<u>Expenditures</u>	<u>Total Cost</u>	<u>Allowable Indirect</u>	<u>Unallowable Indirect</u>	<u>Fund Raising Cost</u>	<u>Program Cost</u>	<u>Excluded Program Cost*</u>	<u>Total Direct Cost</u>
Grants	\$ 806,240	\$ -	\$ -	\$ -	\$ 806,240	\$ -	\$ 806,240
Salaries & Wages	10,407,634	233,098	-	2,527	10,172,009	-	10,174,536
Employee Benefits	698,658	140,179	-	-	558,479	-	558,479
Advertising & Promotion	629,195	-	-	629,195	-	-	629,195
Transportation Expenses	1,740,383	491	-	-	1,739,892	-	1,739,892
Commercial Insurance	7,498	2,225	-	-	5,273	-	5,273
Conference, Meetings & Seminars	12,470	948	-	5,200	6,322	-	11,522
Consultants & Other Professional Services	403,587	-	-	124,568	279,019	-	403,587
Dues, Subscription, Fees etc.	32,050	16,542	-	386	15,122	-	15,508
Legal	41,536	14,260	-	-	27,276	-	27,276
Accounting	50,847	7,801	-	-	43,046	-	43,046
Occupancy & Warehousing	703,899	19,364	-	3,150	681,385	-	684,535
Postage & Shipping	14,962	8,147	-	-	6,815	-	6,815
Printing & Copying	34,796	15,673	-	4,372	14,751	-	19,123
Program Materials	36,531,991	-	-	-	36,531,991	19,342,151	17,189,840
Telephone	62,968	2,565	-	-	60,403	-	60,403
Travel	353,905	20,992	-	18,571	314,342	-	332,913
Bank Charges/Currency Adjustment	632,259	6,746	-	258,372	367,141	-	625,513
Office Supplies & Equipment	272,315	12,213	-	-	260,102	-	260,102
Payroll Taxes	268,465	29,153	-	-	239,312	-	239,312
Uncollectible Accounts Receivable	1,390,594	-	1,390,594	-	-	-	-
Unrealized Gain/Loss	86	-	86	-	-	-	-
Indirect Cost	1,764,464	-	-	-	1,764,464	-	1,764,464
Depreciation	95,612	59,856	-	-	35,756	-	35,756
<b>Total</b>	<b>56,956,414</b>	<b>590,253</b>	<b>1,390,680</b>	<b>1,046,341</b>	<b>53,929,140</b>	<b>19,342,151</b>	<b>35,633,330</b>
Reclassify Overhead Charged to Program Costs	-	1,764,464	-	-	-	-	(1,764,454)
<b>Total</b>	<b>\$ 56,956,414</b>	<b>\$ 2,354,717</b>	<b>\$ 1,390,680</b>	<b>\$ 1,046,341</b>	<b>\$ 53,929,140</b>	<b>\$ 19,342,151</b>	<b>\$ 33,868,876</b>
<b>Base = Total Direct Cost</b>							
<b>Pool Cost</b>	\$ 2,354,717						
<b>Base Cost</b>	\$ 33,868,876						
<b>Indirect Rate</b>	6.95%						

\* Excluded program costs include in-kind program material expenses and administrative costs included in the indirect cost.